



COMPANY CASE STUDY

The Company New Strategic Solution Generate Significant Performance For the Client



AT A GLANCE

Challenges :

- Present hardware does not support voice calling feature which is need of market.
- Time to market was critical to win the tender for client.
- New hardware has to be within presently available mechanical constraints.
- Present firmware has limitations to accommodate new feature.

Benefits :

- No need to start design from scratch.
- Accommodating new hardware in present mechanical constraints avoid cost of redesign of the enclosure.
- Use of original firmware development reduces cost of new development.

OVERVIEW :

Fleet tracking product enhancement with Voice support.

CLIENT :

Top logistic solution provider Indian Company.

SOLUTION :

- Perform incremental enhancement in hardware to support voice functionality.
- Use present firmware and add additional feature to support hardware functionality.
- Select components considering mechanical constraints and available timeline to deliver the product to end customer.

